

Datamars is an innovation and quality leader in the animal management and textile management industries. Our many years of experience in RFID and integrated systems, coupled with our deep understanding of our customers' operations have made us a leading choice of successful businesses around the globe.

Our family of product brands allows us to offer a comprehensive range of integrated services and products, including companion animal identification and reunification products, livestock health delivery systems and identification products, and textile inventory management systems. Our products are delivered via our extensive network of experienced service, sales, distribution channels and partners. Datamars has over 1,800 employees located in offices around the globe, including the Americas, Europe and Asia. Datamars is a private company, founded in 1988 and headquartered in Lamone, Switzerland. For more information, please visit [www.datamars.com](http://www.datamars.com)

For our S&OP division, we are searching an experienced:

## Demand Planner & Analyst

### KEY RESPONSIBILITIES

The candidate will be working in the Head Quarter of the Group and will be responsible for all forecasting activities, maintaining forecast models gathering market research intelligence and information from the market (Marketing, Sales and Finance). The role must work in close collaboration with the sales team, the factories and the Group subsidiaries around the world. The candidate is required to be multilingual, proactive and independent in all activities. Working place is Lamone (TI), Switzerland. The candidate will report to the Head of Global Supply Chain.

### MAIN DUTIES

- Develop demand forecasts at multiple levels of aggregation for 18 rolling months
- Analyse historical sales trends and develop the most appropriate statistical forecast models
- Coordinate the cross-functional S&OP process
- Interact with sales, marketing, and customer finance to understand demand forecast drivers
- Provide input to the Supply Planning function to optimize inventory strategies, new products, and product phase in-phase out

### Responsible for the following tasks:

- Create statistical forecasts:
  - Gather, analyse and validate data
  - Execute statistical modelling
  - Review model's parameters applying error analysis techniques
  - Summarize/aggregate statistical forecasts
- Coordinate the S&OP process:
  - Prepare all the analysis related to the trend, repeated deviances
  - Gather multiple view from Sales, Marketing and DP
  - Gather and analyse market back information

- Highlight risks & opportunities on the plan
- Ensure the proper sales gap/contingency plan
- Facilitate the Consensus process
- Maintain demand planning system
  - Ensure the correct forecast at the agreed level
- Prepare and maintain relevant reports for the other departments

## REQUIREMENTS

The person needs to have:

- 6+ years of broad diversified demand planning roles in at least two or three different markets
- Knowledge and understanding of relationship between Supply Chain and other business dimensions (as Finance, Sales, Marketing)
- Engineering degree or technical diploma with proven experience in DP
- Excellent knowledge of Excel and Data Analysis
- Good knowledge of ERP systems (preferably SAP)
- Good knowledge of statistical, modelling and forecasting software
- APICS or other forecasting Certification (e.g. IBF) will be considered a strong plus
- Strong interpersonal skills and confident. Ability to identify/solve problems and processes, moderating across functions
- Track record of over-achieving target quotas
- Excellent communication and presentation skills
- Ability to multi-task, prioritize and manage time effectively
- Prior experience with global companies working across cultures and time zones
- Experience in industrial/production companies is considered a must
- Precise execution and able to independently execute and follow-up all activities
- Self-motivated, confident and team work oriented
- Excellent communication skills in several languages
- English is a must – Italian, Spanish or any other EU-language are considered a strong plus

## WE OFFER

- Dynamic work environment
- International company with excellent reputation
- Leading position in our markets on a worldwide level
- Opportunity to drive growth and grow with the company

Does this position meet your interest, and do you have the requested skills?

Then please send your complete application with motivation letter, CV, references to [recruiting@datamars.com](mailto:recruiting@datamars.com) and mention your name and “**Demand Planner & Analyst**” in the subject line. Applications that don’t fulfil the requirements will not be considered for the selection.